



***Board of Directors' Meeting Minutes June 25, 2022, 11:30 AM
Turner Valley Golf and Country Club – TVGC Boardroom***

Attendees: Tracy Bertsch, Darryl Bibeau, John Burke, Kevin Farr-Jones, Kathy Jessop, Roberta MacKenzie, Doug Short, Tom Smith, J.D. Scheller

Regrets: Barry Cousins

1. Meeting brought to Order at 11:25 am
2. Review of past Board of Director Minutes – May 16, 2022.
 - Any new business arising from minutes.
 - Motion to accept minutes by Roberta Mackenzie seconded by Kathy Jessop. All in favor, motion carried.

Correspondence - Dave Chapman re: Ball washers on the course. – See Below
- Ron McLaren, Bruce Gerrard, Phil Nobert, re: condition of greens and questions of a plan to replace current green structures. - See Below
- Doug Short re: Cup Damage, Sand Bottles, Colored flags. – See Below

3. Committee Reports and Updates

- **Finance & Business Development (Tracy B., Roberta M, John B. J.D.S)**
 - KPI's for May
 1. 5080 rounds were played in May 2022 an increase of 1374 rounds from May 2021. Member rounds played 2986 rounds for 59% of total rounds.
 2. Course usage was 60% down from 64% in 2021.
 3. Average spend in Pro-Shop was \$17.81 up from 2021 average of \$13.55
 4. Average spend in F&B was \$18.52 up from 2021 average of \$5.75
 5. C&G labour per round was \$6.90 down from 2020 average of \$8.58
 - Presentation of draft May Financials
 - Budgets and options for the greens for discussion.
 - Executive Committee met on June 18th. – Notes attached.
 - Strategic Plan and Team Day – Saturday August 27th?
 - Employee handbook will state that employees get 50% of their meals at any time. This cannot be combined with any other offer or discount and does not include alcoholic beverages.
- **Grants (Tracy B., Darryl B., J.D.S, Laurie M.B. ad-hoc member)**
 - Waiting for confirmation of CFEP grant for driving range.
 - Application is still under review for the LED project grant. Farside was asked to provide more information for the grant.
- **Course and Grounds (Kevin F-J., Roberta M., Gary M. J.D.S)**
 - Meeting was held on June 7th.
 - Greens conditions and future replacement of greens was discussed.
 - Committee recommends the rebuild of the #12 green and the resurfacing of either #10, #11, or #13 in the fall if funding can be secured.



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- **Land Use (Kevin F.J., Tom S., J.D.S.) (Gregg U, Ron M.– ad hoc members)**
 - Committee has finalized a land use agreement with the Town of Black Diamond for the bike track for the 2023 summer games.
 - Board has given J.D. permission to sign the land use agreement with the Town on behalf of the Board.
 - **Buildings (Kevin F.J., Barry C., Doug S., J.D.S.) Joe F, Peter K., Ian W., - ad hoc members)**
 - No meeting held in May
 - **Security (Kevin F.J., Barry C., Doug S., J.D.S.)**
 - Meeting held on June 7th.
 - Quote for Rolco Shutters on the doors and windows of the building was \$55,000. Committee decided to not go ahead with the shutters.
 - Doug talked to the RCMP and they recommend cameras by the front gate and leaving the lights on in the clubhouse during the night, to be able to capture better video of any suspects if they break in.
 - Kevin recommended putting sensors on the light switches that would turn on automatically.
 - Quote for cameras is approximately \$9000.00. We will proceed in stages with the pro-shop cameras and the gate camera being installed first.
 - Alarm system has been looked over and upgraded.
 - **Communication, Membership Liaison and Recruitment (Kathy J., Roberta R. Doug. S)**
 - Niblick sent out on June 3rd.
 - Invitations have been sent out for New Member Brunch on June 25th.
 - **Volunteer Committee**
 - 1st course volunteer day was held on May 30th
 - **Junior Committee (Darryl B.)**
 - No report for June
 - Darryl will meet Joe and Peter in the next couple of weeks
- 4. New Business – None**
- 5. Announcements – None**
- 6. Motion to adjourn by Roberta MacKenzie at 1:05 PM**
- 7. Next Meeting: Monday July 11th, 2022, 6:30 PM, TVGC Boardroom**



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Good evening.

I wanted to send a note with respect to the condition of the greens at the course this season and more seriously the condition over the past several seasons. I know Gary and his crew work very hard, and I respect the efforts they have put forward. I expect the Board and Gary are likely concerned as well, however, it does not seem there is the appropriate urgency to work on a solution to the problem.

It seems to me we are trying band aid solutions. From my perspective those solutions have simply not worked. Many of the greens are just old and subject to disease and ice damage. I am certainly no expert, but re-construction seems to me to be the only solution. Doing a green every few years will simply not ever solve the problem.

I fully understand that finances have been an issue over the past few seasons. I really believe the condition has now reached the point that most certainly it is going to impact green fee revenues and memberships. Covid, in some respect protected us, however, with a return to somewhat normal conditions, it looks to me that the booking sheets have slowed, and I fear tournaments and green fee players will find alternate places to play if we cannot find a way to improve our putting surfaces. More than once this year I have heard members say they hesitate to bring guests due to the condition of the greens.

It appears this is largely a financial issue. I also know our financial situation is not great. It does seem to me we do have some potential solutions which are not necessarily what we want to do. I fear, however, if we do little or nothing, our financial situation may only worsen. Possible solutions from my perspective:

1. Financial review of organization to identify reductions in non course maintenance areas such that significant funds can be made available for the improvements required.
2. Sale of east property
3. One time assessment of membership to provide funds.

I am sure some heat, some moisture and the hard work of our green superintendent and crews will help. Unfortunately, a number of the greens are beyond what that can repair.

I don't think I am the only member who is greatly concerned with this situation. As a long-time member, I certainly want to see the course improve and prosper. This is not always easy but with the right direction and management it is certainly doable.

Should I be wrong or not understanding this issue, I would certainly be open to a conversation on this topic.

Thanks for taking the time to listen to my concerns.

Ron



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I totally agree with Ron's comments and recommendations. We have to act now and resolve a growing problem, particularly with greens and our watering system. There is too much at stake to continue to piecemeal repairs to greens and other key aspects of our course.

Let's move forward. Thanks Ron.
Phil



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Good Evening All

As you probably realize the greens are a point of concern for all of us at TV. They have been awful to this point of the season and that is a major concern for all members of TV and a plan to address those concerns should be a major focus for the board and administration.

I talked to two green fee players that played behind me last week. They were very disappointed that they had paid full price for a course that had a par 5 shutdown and replaced by a Mickey Mouse par 3 as well as so many greens that were in awful condition. They both said that they wouldn't be back. Paying full price is a marketing mistake on our part, full price is ok by me but they should have been given some compensation such as a \$10 or \$15 voucher for the bar/grill (perhaps leading to a larger purchase from our restaurant). That's a marketing issue but shouldn't be our major focus. We can't continue to offer such a poor product. After the Covid restrictions all golf courses are competing for green fee revenues. We are probably close to last as far as picking where to play due to our very poor green condition. That can't be allowed to continue.

I must emphasize that this is not the fault of our course superintendent or the greens staff who have done their best with an inferior situation but more a fault of a 'conservative, I hope things get better' approach. We needed to spend some money 5 years ago and every year since but we've tried hard to get by, to hope things improve but things haven't gone that way. I know we're in financial difficulties but things will only get worse if we don't do something now. The 10th, 11th and 12th greens are not going to improve and miraculously grow grass. Those greens need to be rebuilt and reconfigured to allow for the required drainage given our prevailing weather patterns, and I think it needs to happen now.

I understand that there have been discussions regarding the value of the unused land to the east, that's a positive. The value of that land could potentially get us out of debt and allow for spending some money to improve our course.

This year has already been a bit of a waste, #3 out of play, greens that are awful. Today the greens were much better than the last time I played last week. The weather has certainly complimented our greens staff's concerted efforts. My suggestion is to shutdown the bottom three greens in September, bring in someone to reshape the greens and surrounds (all three at the same time with the same equipment on site) and get it done this year. I realize that they would be out of play for the beginning of next year but we have to bite the bullet for a couple of months and get it done. I personally do not have many summers left to enjoy our course to the extent I do now so my focus is now. We've been fighting our green deficiencies for the past 5 years, it's time to do something! Please!

Thank you for consideration
Bruce Gerrard



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May 20, 2022,

To: The Turner Valley Golf Board,

Several of us have been interested in knowing whether the Golf Course could have some strategically placed golf ball washers.

We understand that placing one on every hole is a problem with required upkeep, being that they require a lot of labour to keep them clean and in good operation. Changing out the cleaning solution and removing the dirt/sand and grass is time consuming. There is also the aspect of golfers using them inappropriately to clean extra, found balls.

However, is there some option whereby the club could consider placing perhaps 4 ball washers, in key places to provide some assistance in cleaning balls. As a suggestion, could they be placed on the 1st and 10th tee boxes, and then perhaps a jointly shared one on the 4th & 7th tee box and then one on the 15th tee box. Providing 4 of them is a much smaller number than 18 and would be a good compromise.

Currently, the issue of using a wetted towel is somewhat acceptable, but it does not scrub the ball fully or as easily as a washer and in many instances, the towel dries out before reaching the end of 9 or 18 holes. The wetted towel also serves a dual purpose of cleaning debris from clubs after shots.

For your consideration,

Dave Chapman



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Hi Gary,

1. The attached pictures are from Thursday morning and #8 pin (Mike Fenske also witnessed this) So my question is why are we still using the ball push ups now that the restrictions have been removed. Weekly I see damaged pins because of the golfers putting their oversized grips into the hole a damaging the cup rims? Great tool during Covid restrictions but are they still needed.

2. Thank you for adding the sand boxes back to the par 3's tee boxes. Much nicer to see the filled divots (when the players fill them) instead of non repaired divots. Has the club ever offered bottles of sand for the power carts or for the walkers to fill through out the fairway? Some filled is better then nothing.

3. Ball washers - great to see them on 1 & 10 on Saturday. Will we be seeing them added to the rest of the holes some time soon?

4. Colored Flags- questions I get from my friends that are green fee players is why we not have colored flags to tell you if the pins are front, middle or back. We used to have the A, B, C system but that has gone away.

Holes that colored are not needed are 3,4,10,13,15 but the rest (13 holes) is very tough to tell if you do not have a range finder which a lot of green fee players do not.

With how you're utilizing the pins this year by keeping the pins on the best part of the green available it would not matter if we had 4 Red pins in a row, that would just tell the players we are using the front 1/3 of the greens. Just wondering if this is a possibility going forward.

Thanks

Doug