FINANCIAL STATEMENTS

December 31, 2022

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INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the members of Turner Valley Golf and Country Club

We have reviewed the accompanying financial statements of Turner Valley Golf and Country Club that comprise the statement of financial position as at December 31, 2022 and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management and directors' Responsibility for the Financial Statements

Management and directors are responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management and directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT, continued

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Turner Valley Golf and Country Club as at December 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

TTZANSCEND LLP

High River, Alberta April 18, 2023

Chartered Professional Accountants

STATEMENT OF OPERATIONS

		2022	2021
REVENUES			
Pro shop operations, Schedule 1	\$	1,306,898 \$	1,238,049
Administration operations, Schedule 2	•	686,223	666,192
Food and beverage operations, Schedule 3		629,205	533,494
Course and grounds operations, Schedule 4		3,600	87
Dividend income	_		<u>-</u>
		2,625,985	2,437,822
COST OF SALES			
Pro shop operations, Schedule 1		290,687	240,204
Food and beverage operations, Schedule 3		261,592	210,651
rood and beverage operations, Schedule 5		201,332	210,001
		552,279	450,855
		0.070.700	4 000 007
GROSS PROFIT	_	2,073,706	1,986,967
EXPENDITURES			
Pro shop operations, Schedule 1		275,073	263,723
Administration operations, Schedule 2		615,885	536,693
Food and beverage operations, Schedule 3		308,028	273,453
Course and grounds operations, Schedule 4		683,616	655,178
		1,882,602	1,729,047
EXCESS OF REVENUES OVER EXPENDITURES FROM OPERATIONS		191,104	257,920
or Electricate		,	
OTHER INCOME (EXPENSES)		865	1,459
Gift certificate write off after 5 year period		803	44,912
Wage subsidy		<u>-</u>	10,000
Debt forgiveness Provincial Historical Grant		- (2,465)	3,000
Amortization		(192,635)	(216,333)
Amortization	_	(102,000)	(2 10,000)
	_	(194,235)	(156,962)
EXCESS (DEFICIENCY) OF REVENUES OVER			
EXPENDITURES OVER EXPENDITURES	\$	(3,131) \$	100,958

STATEMENT OF FINANCIAL POSITION

December 31, 2022

	2022	2021
ASSETS		
CURRENT ASSETS Cash and cash equivalents Accounts receivable (Note 3) Inventory (Note 4) Prepaid expenses	\$ 127,332 \$ 84,366 73,097 22,891	338,208 77,302 61,739 15,407
PROPERTY, PLANT AND EQUIPMENT (Note 5)	307,686 1,754,814	492,656 1,682,292
	 \$ 2,062,500 \$	2,174,948

ON BEHALF OF THE BOARD

Director

STATEMENT OF FINANCIAL POSITION, continued

December 31, 2022

	2022	2021
\$	•	27,733
	,	7,111
	•	179,480
	•	40,000
		613 60,000
	•	89,378
	34,010	
	450,468	404,315
	720,000	780,000
	275,980	370,850
	1,446,448	1,555,165
_		
	98,100	98,700
	517,952	521,083
	616,052	619,783
œ.		·
	\$	\$ 37,128 \$ 21,079 195,589 40,000 1,802 60,000 94,870 450,468 720,000 275,980 1,446,448 98,100

STATEMENT OF CHANGES IN NET ASSETS

	···	2022	2021
NET ASSETS, BEGINNING OF YEAR	\$	521,083 \$	420,125
Excess (deficiency) of revenues over expenditures		(3,131)	100,958
NET ASSETS, END OF YEAR	\$	517,952 \$	521,083

STATEMENT OF CASH FLOWS

		2022	2021
OPERATING ACTIVITIES			
Excess (deficiency) of revenues over expenditures Adjustment for	\$	(3,131)\$	100,958
Amortization		192,635	216,333
		189,504	317,291
Change in non-cash working capital items			(4.000)
Decrease (increase) in accounts receivable		(7,064)	(1,896)
Decrease (increase) in inventory		(11,358)	5,166
Decrease (increase) in prepaid expenses Increase (decrease) in accounts payable and accrued		(7,484)	79
liabilities		9,395	(29,894)
Increase in salaries payable		13,968	1,201
Increase in deferred revenue		16,109	73,878
Increase in loan payable		-	10,000
Increase (decrease) in due to government agencies		1,189	(861)
		204,259	374,964
	-	204,200	01 1,001
INVESTING ACTIVITY		(00= 4==)	(407.000)
Purchase of property, plant and equipment		(265,157)	(107,203)
FINANCING ACTIVITIES			
Repayment of long-term debt		(60,000)	(60,000)
Repayment of capital lease obligation		(89,378)	(106,794)
Proceeds of capital lease obligation		-	61,228
Issuance (redemption) of share capital		(600)	5,700
		(149,978)	(99,866)
			
INCREASE (DECREASE) IN CASH		(210,876)	167,895
CASH, BEGINNING OF YEAR		338,208	170,313
CASH, END OF YEAR (Note 2)	\$	127,332 \$	338,208

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

1. DESCRIPTION OF OPERATIONS

Turner Valley Golf and Country Club was registered as a not for profit organization on February 24, 1971. The Club is dedicated to the promotion of leisure sports and community activities through the operating of a golf course.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Club applies the Canadian accounting standards for not-for-profit organizations.

REVENUE RECOGNITION

Government assistance for operating expenses received as a result of the Government of Canada COVID response programs is recognized as revenue in the period to which it relates.

Revenue is recognized for members' fees when they become due. Other revenue, including Pro Shop and Food & Beverage, is recognized when a sale has been completed or a service has been provided. Payment is due at the time of sale for non-members. Members may charge the sale to their account.

INCOME TAXES

The Club is exempt from income taxes as per paragraph 149(1)(I) of the Income Tax Act of Canada.

CASH AND CASH EQUIVALENTS

Cash is defined as cash on hand and cash on deposit, net of cheques issued and outstanding at the reporting date. The Club's position through the year will fluctuate from having cash on deposit to an overdraft position.

INVENTORY

Inventory is valued at the lower of cost and net realizable value. Cost is determined using the weighted average method.

DEFERRED REVENUE

Deferred revenue represents fees received in advance. Membership and admission fees for new members are recognized as revenue when the member is admitted into membership.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are recorded at cost. The Club provides for amortization using the straight-line method at rates designed to amortize the cost of the property, plant and equipment over their estimated useful lives. One half of the year's amortization is recorded in the year of acquisition. No amortization is recorded in the year of disposal. The annual amortization rates are as follows:

Buildings	5%
Roads & parking	7%
Clubhouse furniture & equipment	15%
Computer equipment	20%
Computer software	20%
Course machinery & equipment	15%
Irrigation equipment	5%
Asset under capital lease	15%
Course improvements	4%

Grants received for the purpose of purchasing assets are recognized in the year that the asset is available for use. Grants are recorded net of the cost of the asset purchased in the year.

The estimated useful lives of assets are reviewed by management and its directors and adjusted if necessary.

LEASES

Leases are classified as either capital or operating leases. Leases that transfer substantially all of the benefits and inherent risks of ownership of property to the Club are accounted for as capital leases. At the time a capital lease is entered into, an asset is recorded together with its related long-term obligation to reflect the acquisition and financing. Equipment recorded under capital leases is amortized on the same basis as described above. Payments under operating leases are expensed as incurred.

FUND ACCOUNTING DEFERRED

The Club follows the deferral method of accounting for contributions which could include grants or donations.

Restricted contributions, if received, are recognized as revenue in the year in which the related expenses are made. Unrestricted contributions, if received, are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

MEASUREMENT UNCERTAINTY

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the period. Significant areas requiring the use of estimates include: inventory, amortization and valuation of long lived assets. Inventory is evaluated for slow moving or obsolete items and is written down when necessary. Amortization is reviewed to ensure property and equipment are being amortized on a consistent and reasonable basis. Actual results may differ from management's best estimates as additional information becomes available in the future.

FINANCIAL INSTRUMENTS

(i) Measurement of financial instruments

The Club initially measures its financial assets and financial liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument. Amounts due to and from related parties are measured at the exchange amount, being the amount agreed upon by the related parties.

The Club subsequently measures its financial assets and financial liabilities at amortized cost, except for derivatives and equity securities quoted in an active market, which are subsequently measured at fair value. Forward exchange contracts and interest rate swaps that are not hedging items are measured at fair value. Changes in fair value are recognized in net income.

Financial assets measured at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, capital lease obligations and long-term debt.

(ii) Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in net income.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

3. ACCOUNTS RECEIVABLE

Included in accounts receivable is the amount of \$5,782 (2021 - \$32,451) representing wage subsidy receivable under the Government of Canada COVID response programs.

4. INVENTORY

		2022	2021
Pro Shop Food and beverage	\$ 	67,920 \$ 5,177	57,162 4,577
	<u>\$</u>	73,097 \$	61,739

5. PROPERTY, PLANT AND EQUIPMENT

	_	Cost	ccumulated mortization	1	2022 Net book value	2021 Net book value
Land Buildings Roads & parking Clubhouse furniture &	\$	230,323 2,367,295 205,774	\$ 1,915,292 199,274	\$	230,323 § 452,003 6,500	382,627 7,624
equipment Course improvements Computer equipment Computer software		530,856 3,001,840 54,902 16,974	517,692 2,391,784 43,802 16,974		13,164 610,056 11,100 -	5,461 519,663 14,295
Course machinery & equipment Irrigation equipment		701,689 466,174	667,427 44 <u>1,704</u>		34,262 2 <u>4,470</u>	19,149 26,385
Asset under capital lease	\$	7,575,827 949,800 8,525,627	\$ 6,193,949 576,864 6,770,813	\$	1,381,878 372,936 1,754,814	1,205,527 476,765 1,682,292

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

6. DEFERRED REVENUE

Deferred revenue consists of the golf club membership/dues for the 2022 season sold at a discounted rate and gift certificates for restaurant and pro shop.

	 2022	2021
Annual dues Gift certificates Prepaid memberships Other deferred revenue	\$ 137,072 \$ 32,821 25,696	76,012 22,073 13,705 67,690
	\$ 195,589 \$	179,480

7. LOAN PAYABLE

Canada Emergency Business Account (CEBA) - The Club received \$60,000 under the Government of Canada COVID response programs. 25% of the loan is eligible for loan forgiveness, of up to \$20,000, if it is fully repaid on or before December 31, 2023. As at the year end date \$0.00 (\$10,000 - in each of 2021 and 2020) has been included in other income. If the loan balance is not repaid by December 31, 2023, the remaining balance plus the previous forgivable portion converts to a 2-year term loan with a 5% fixed interest rate per annum. Interest only payments will required on a monthly basis with the outstanding principal due in full by December 31, 2025.

8. OTHER FACILITIES

A bank loan has been authorized by the bank to a maximum of \$250,000 (2021 - \$250,000) and bears interest at the bank's prime lending rate plus 1 % (2021 - 1.0%). The effective interest rate at year end was 7.45%. This facility is secured by the same general security agreement mentioned in Note 9. At year end \$0 had been utilized (2021 - \$0). In addition to the bank loan the Club holds a credit card with a \$20,000 limit of which \$6,982 was utilized at year end (2021 - \$3,730), interest rate is 16.99% if not paid in full monthly however the club pays the MasterCard in full each month to avoid the interest.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

9. LONG-TERM DEBT

2022 2021 Demand Mortgage - annual principal payments of \$60,000 plus interest at a fixed interest rate of 3.80%. Matures June 1, 2025. Secured by a first charge mortgage authorized up to \$2,000,000 over buildings, land and improvements plus a general security agreement providing a first charge on all present and after-acquired assets. The net book value of the secured assets other than those under capital eases is \$ 1,381,878\$1,081,819 (2021 - \$1,205,527). 780,000 \$ 840,000 60,000 Less current portion 60,000 720,000 \$ 780,000 Due beyond one year

The Club is required to maintain a debt to equity ratio of no greater than 3:1, a current ratio of no less than 1.25:1, and an annual debt service coverage ratio of no less than 1.00:1. The Club is in compliance with all covenants as of the balance sheet date.

Estimated principal repayments per the agreement are as follows:

2023 2024 2025	\$ 60,000 60,000 660,000
	\$ 780,000

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

10.	CAPITAL LEASE OBLIGATION		***	
			2022	2021
	Capital lease contract. Payable in monthly payments of \$13,925 including interest at 5.637% May 1 - November 1 each year until July 2025. The net book value of secured assets is \$293,678 (2021 - \$367,098). Accrued interest included in accounts payable.		317,033 \$	380,363
	Capital lease contract. Payable in monthly payments of \$1,476 including interest at 5.925% May 1 - October 1 until November 2025. The net book value of the assets secured is \$28,275 (2021 - \$34,125). Accrued interest included in accounts payable.		24,165	31,313
	Capital lease contract. Payable in monthly payments of \$2,788 including interest at 8.00% May 1 - October 1 of each year until October 2023. The net book value of the secured assets is \$33,077 (2021 - \$43,522). Accrued interest included in accounts payable. Capital lease contract. Payable in monthly payments of	•	15,915	30,608
	\$810 including interest at 3.99% May 1 - November 1 each year until November 2025. The net book value of secured assets is \$16,099 (2021 - \$19,373). Accrued interest included in accounts payable.		13,737	17,944
			370,850	460,228
	Less current portion		94,870	89,378
	Due beyond one year	\$	275,980 \$	370,850
	Estimated principal repayments are as follows: 2023 2024 2025 Subsequent years	\$	94,870 83,470 1,925,410 (1,732,900)	
		\$	370,850	

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

11. SHARE CAPITAL

		2022	2021
Issued			
327 common voting shares	<u>\$</u>	98,100 \$	98,700
Changes in share capital	_	Number	Amount
Balance, December 31, 2021		329 \$	98,700
Redeemed Issued		(11) 9	(3,300) 2,700
Balance, December 31, 2022	_	327_\$	98,100

12. COVID-19

Events have occurred as a result of the COVID-19 (coronavirus) pandemic that have caused economic uncertainty. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government responses, remain unclear at this time. Potential risks that the Club faces as a result of the pandemic are as follows:

13. CONTINGENT LIABILITY

The Club is contingently liable to repay the forgivable portion of the Canada Emergency Business Account (CEBA) if it does not meet the terms of the loan agreement. The likelihood of any liability under this agreement cannot be reasonably determined and as such no liability has been accrued in these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

14. FINANCIAL INSTRUMENTS

The Club is exposed to various financial risks through transactions in financial instruments. The following provides helpful information in assessing the extent of the Company's exposure to these risks.

(a) FAIR VALUE

The fair value of current financial assets and current financial liabilities approximates their carrying value due to their short-term maturity dates. The fair value of long-term financial liabilities approximates their carrying value based on the presumption that the Club is a going concern and thus expects to fully repay the outstanding amounts. There has been no change from the risk exposure in 2021.

(b) CREDIT RISK

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Club's main credit risk relates to its accounts receivable \$78,489 (2021 - \$44,851). The Club reduces this risk by performing credit evaluations on its customers on a continuous basis; granting credit upon a review of the credit history of the applicant and creating an allowance for bad debts when applicable. The Club maintains strict credit policies and limits in respect to counterparties. In the opinion of management the credit risk exposure to the Club is low and is not material. There has been no change from the risk exposure in 2021.

(c) LIQUIDITY RISK

Liquidity risk is the risk that the Club will encounter difficulty in meeting obligations associated with financial liabilities. The Club is exposed to this risk mainly in respect of its bank indebtedness, accounts payable and accrued liabilities, various long-term debt agreements, obligations under capital leases and operating lease commitments. The club reduces its exposure to liquidity risk by ensuring that it documents when authorized payments become due; maintains an adequate line of credit to repay trade creditors and repays long term debt interest and principal as they become due. In the opinion of management the liquidity risk exposure to the Club is low and is not material. There has been no change from the risk exposure in 2021.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2022

14. FINANCIAL INSTRUMENTS, continued

(d) INTEREST RATE RISK

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Club is exposed to interest rate risk on its fixed and floating interest rate financial instruments. Fixed-rate financial instruments subject the Club to a fair value risk, while the floating-rate financial instruments subject the Club to a cash flow risk. The Club has interest rate exposure on its bank indebtedness, which is variable based on the bank's prime rates. This exposure may have an effect on its earnings in future periods. The Club reduces its exposure to interest rate risk by regularly monitoring published bank prime interest rates which have been relatively stable over the period presented. The Club does not use derivative instruments to reduce its exposure to interest rate risk. In the opinion of management the interest rate risk exposure to the Club is low and is not material. There has been no change from the risk exposure in 2021.

SCHEDULE OF PRO SHOP OPERATIONS

		2022	2021
SALES			
Green fees and tournaments	\$	643,933 \$	640,720
Pro shop sales	•	365,215	310,226
Rental		263,598	260,470
Driving range		34,152	26,633
		1,306,898	1,238,049
COST OF SALES			
Cost of goods		290,687	240,204
GROSS PROFIT		1,016,211	997,845
EXPENDITURES			
Advertising and promotion		4,461	7,131
Labour		225,818	219,701
Lease and rental		3,898	4,031
Office		17,539	4,398
Professional development and memberships		4,081	3,548
Rental		-	750
Repairs and maintenance		6,295	6,238
Supplies		12,981	17,926
	_	275,073	263,723
EXCESS OF REVENUES OVER EXPENSES	\$	741,138 \$	734,122

SCHEDULE OF ADMINISTRATION OPERATIONS

		2022	2021
REVENUE			
Member dues	\$	627,084 \$	606,735
Advertising		42,800	32,350
Share fee		5,600	14,363
Other		5,201	7,318
Rental		5,538	5,426
	_	686,223	666,192
EXPENDITURES			
Advertising and promotion		18,357	12,234
IT network expenses		30,797	26,420
Insurance		52,548	45,232
Interest and bank charges		40,921	39,190
Interest on capital leases		23,736	30,349
Interest on long term debt		30,583	32,957
Labour		116,126	110,534
Office		25,794	7,876
Permits and licenses		3,087	464
Professional development and memberships		29,473	14,148
Professional fees		64,090	51,713
Property taxes		70,794	63,800
Rental		3,287	3,399
Repairs and maintenance		28,737	27,847
Supplies		12,718	10,450
Telephone		15,287	18,522
Utilities		49,550	41,558
•		615,885	536,693
EXCESS OF REVENUES OVER EXPENDITURES	\$	70,338 \$	129,499

SCHEDULE OF FOOD AND BEVERAGE OPERATIONS

	 2022	2021
SALES		
Sales	\$ 629,205 \$	533,494
COST OF SALES		
Cost of goods	 261,592	210,651
GROSS PROFIT	 367,613	322,843
EXPENDITURES		
Labour	272,020	243,009
Office	4,118	2,593
Repairs and maintenance	11,063	11,378
Supplies	 20,827	16,473
	 308,028	273,453
EXCESS OF REVENUES OVER EXPENDITURES	\$ 59,585 \$	49,390

SCHEDULE OF COURSE AND GROUNDS OPERATIONS

	 2022	2021
REVENUE	\$ 3,600 \$	87
EXPENDITURES		
Fertilizer	51,256	55,886
Fuel	51,341	31,058
Labour	408,461	374,510
Lease and rental	8,508	4,345
Office	4,747	1,969
Professional development and memberships	1,917	1,634
Repairs and maintenance	67,584	99,077
Supplies	46,085	46,809
Utilities	 43,717	39,890
	 683,616	655,178
EXCESS of REVENUES OVER EXPENDITURES	\$ (680,016)\$	(655,091)

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