



***Board of Directors' Meeting Minutes October 19th, 2023, 6:30 PM
Turner Valley Golf and Country Club – Turner Valley GC Boardroom & Microsoft Teams***

Attendees: Tracy Bertsch, Darryl Bibeau, John Burke, Kevin Farr-Jones, Kathy Jessop, Roberta MacKenzie, Doug Short, Tom Smith, J.D. Scheller

Regrets: Gordon Pelly

1. Meeting brought to Order at 6:35pm
2. Review of past Board of Director Minutes – September 21st, 2023.
 - Any new business arising from minutes. None
 - Motion to accept minutes by Doug Short seconded by John Burke.
All in favor, motion carried.
3. Correspondence – Confidential correspondence received. Board discussed in camera.
4. Committee Reports and Updates
 - **Finance & Business Development (Tracy B., Roberta M., John B. J.D.S)**
 - Guest - Ryan Lindsay Marketing Report and Presentation. See attached report.
 - KPI's for September
 1. 4955 rounds were played in September 2023 a decrease of 34 rounds from September 2022. Members played 2370 rounds which equals 48% of total rounds.
 2. Course usage was 67% same as September 2022.
 3. Average spend in Pro-Shop was \$23.49 up from \$22.59 in September 2022.
 4. Average spend in F&B was \$24.84 up from \$22.59 In September 2022.
 5. C&G labour per round was \$11.17 down from \$12.38 in September 2022.
 - Presentation of draft September financials
 - Discussion on 2024 dues rates.
 - Motion to raise 2024 dues by 5% by Kevin Farr-Jones, seconded by Darryl Bibeau. All in favor, motion carried.
 - Discussion on committees. Committee restructuring will take place over the off-season to provide more opportunities for Board Member participation and to review the structure and roles of various positions.
 - **Course and Grounds (Kevin F-J., Roberta M., Gary M. J.D.S) Phil N. ad-hoc member)**
 - #10 project came in at \$163,062.
 - Irrigation blow out and fall aeration has been completed, tarps are going on the greens by October 22nd.
 - May look into buying a compressor with Claresholm, Nanton, and High River as finding one this year proved to be extremely difficult.
 - **Land Use (Kevin F.J., Tom S., J.D.S.) (Gregg U, Ron M.– ad hoc members)**
 - Update on proposed Gray Park Project.
 - Waiting on flood mapping from the province for the East Property



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- **Communication (Kathy J., Doug S.)**
 - Niblick sent out on October 7th.
 - Will meet in the off-season to discuss, website, calendar, and future club communications.
 - **Tournament Committee (Kathy J., Roberta R., Doug S., Cory S. J.D.S.) (George J., Kori R. – ad hoc members)**
 - Tournament committee meeting held on October 5th. 2024 Club Tournament Schedule and fees have been tentatively set.
 - George Janousek has put up his name to serve another term as Men's Club Captain, George would also put up his name to be Handicap Chair.
 - Committee recommends Implement 3-year terms for Club Captains & Handicap Chairs. As year one of a new term is a learning process.
 - Motion by Kevin Farr Jones, seconded by Roberta Mackenzie to appoint George Janousek Men's Club Captain and Handicap Chair for a three-year term.
 - **Volunteer Committee (Kathy J, Roberta R. Doug S.)**
 - Volunteer appreciation day was held on October 11th.
 - Phil Nobert will be stepping down as Volunteer Co-ordinator, we would like to thank Phil for his time in this role over the past few years.
 - **Junior Committee (Darryl B. Doug S.)**
 - No meeting held in September.
5. New Business – Discussion on items to be considered for next year's strategic plan meeting.
6. Announcements – None
7. Motion to adjourn by Roberta MacKenzie at 8:25 pm.
8. **Next Meeting:** Monday November 27th, 6:30 PM Microsoft Teams